

## Wheel and Tyre Technical Sales - Job Specification

<b>Job Role:</b>	Wheel and Tyre Technical Sales
<b>Reporting to:</b>	Sales Manager
<b>Working Hours:</b>	8.00 am – 5.00 pm Monday to Friday with 1 hour for lunch. Additional hours may be required depending on business requirements.
<b>Location:</b>	Stocks Ag – Wisbech. Occasional travelling to Exhibitions as required.

### Job Description:

Stocks seek a self-motivated individual who can provide worldwide office-based technical sales and support to customers and distributors. The role will be to provide a sales service of wheels, duals and tyres. The role will be based at the head office in Wisbech with occasional travel to customers and tradeshows. In-house training will be provided.

### Responsibilities:

- UK and Export Sales
- Dealing with sales enquiries as necessary for wheels and tyres
- Technical advice on phone and email
- Speaking to UK Ag dealers, tyre dealers, OEM and direct with farmers
- Developing dealer relationships
- Finalising product specifications and processing orders as necessary.

### Key Skills:

- A minimum of 5 years agricultural knowledge
- A strong technical understanding of agricultural machinery, wheels and tyres and agricultural practices.
- Microsoft Suite
- SAGE or other software experience
- A professional and helpful attitude
- Good communication skills; articulate and able to communicate well with customers and colleagues
- Accuracy and attention to detail.
- Strong organisational skills.
- Additional languages an advantage but not critical

### What we offer

- Competitive remuneration package
- Life assurance
- Employees assistance program with a 24hr helpline for health and well-being, including access to free face-to-face counselling
- A dynamic exciting, and progressive working environment